

TRUE COLORS

REFERENCE CHART

	<i>BLUE</i>	<i>GREEN</i>	<i>GOLD</i>	<i>ORANGE</i>
<i>MY CORE NEED</i>	self -actualization	competency	social belonging	freedom
<i>MY OVERALL MOOD</i>	enthusiasm	cool, calm & collected	concerned	excitable
<i>I TRUST</i>	imagination	logic, consistency	authority	chance
<i>I PRIDE MYSELF FOR</i>	empathy	competence	dependability	impact
<i>IN MANAGEMENT, I AM</i>	the catalyst	the visionary	the traditionalist	the troubleshooter
<i>PERCEPTION</i>	significance	categorical	discrepancy	harmonics
<i>I SUPPORT/FOSTER</i>	growth	invention	institutions	recreation
<i>MY STRONGEST VIRTUE</i>	loyalty	strength, determination	generosity	courage
<i>I AM STRESSED BY</i>	feeling artificial	inadequacy	rejection	freedom
<i>I STRIVE FOR/SEEK</i>	love	insight	jurisdiction	restrictions, rigidity
<i>AT WORK, I AM</i>	a catalyst, harmonizing	pragmatic	procedural	freedom
<i>I GAIN SELF ESTEEM BY</i>	helping people	finding insights	being of service	being resourceful
<i>I WANT TO BE APPRECIATED FOR</i>	unique contributions	ideas	accuracy, thoroughness	cleverness
<i>MY INTRINSIC INTELLIGENCE IS</i>	with people	with strategy	with material	with senses
<i>WHEN DISTURBED, I</i>	become hysterical	become compulsive	become complaining	become punitive
<i>I AM SEARCHING FOR</i>	roles	problems	security	stimulation
<i>I DISLIKE</i>	hypocrisy	injustice	disobedience	ineptness, clumsiness
<i>I THINK</i>	dogmatically	agnostically	pessimistically	opportunistically
<i>I FANTASIZE ABOUT BEING</i>	a messiah	a wizard, genius	an aristocrat	a virtuoso
<i>I LOVE</i>	integrity, honesty	justice	obedience	grace, elegance
<i>I FEEL GUILTY WHEN I</i>	let someone down	lack willpower	am greedy	feel cowardice
<i>I GET IRRITATED BY</i>	being treated impersonally	illogical thinking	violating rules and regulations	being told how to do things
<i>MY MOOD IN RELATIONSHIPS IS</i>	meaningful	aloof, objective	serious, responsible	sensuous, exciting
<i>I AM REWARDED BY</i>	being accepted for who I am	having my wisdom affirmed	having my services appreciated	being given freedom
<i>I NURTURE</i>	a vision of a better world	technological insights	helpfulness	competitiveness