

BLUE

Harmonious
Your strength is Authenticity.

I value people. Being liked and having everyone around me getting along are more important than the facts, rules, adventure or logic. I am sensitive to others and become uncomfortable when there is conflict or competition. I like to socialize and work with people. I learn best when people care about me and when they give me support and feedback.

As a BLUE, I must find my real self, my unique identity, and live my life as an expression of it. Life is a dream in which I must find meaning. I am sensitive to subtlety and create roles in life's dream with a special flair. I enjoy close relationships with those I love and experience a spiritual side to my nature.

As a BLUE I look forward for meaning in my life. I like to get along with people and look after them. I am honest and I like to be told I am doing well. I want to be important in people's lives. I think about the future, a perfect world, good friends and love.

✍️ AT WORK, I have a strong desire to influence others so they may lead more significant lives. I often work in the arts, communications, education, and helping professions. I am adept at motivating and interacting with others.

♥ IN LOVE, I seek harmonious relationships. I am a true romantic and believe in perfect love that lasts forever. I bring drama, warmth, and empathy to all relationships. I enjoy the symbols of romance such as flowers, candlelight, and music and cherish the small gestures of love.

⇒ IN SCHOOL, I am extremely imaginative and find it difficult to fit in the structure of school life. I react with great sensitivity to discordance or rejection and seek recognition and feedback. I feel best in open interactive, people oriented environments. I respond best to encouragement

- Romantic
- Bearer of Truth
- Future oriented
- Self Actualization
- Enthusiastic participation
- Eternal commitment to love
- Romanticizes their experiences
- Interested in people watching
- Powers of empathy
- Devoted to relationships
- Search for self
- Harmony with inner self

• Enthusiastic, Sympathetic, Personal •
I look for meaning and significance in life

• Warm, Communicative, Compassionate •
I need to contribute, encourage & to care

• Idealistic, Spiritual, Sincere •
I value integrity and unity in relationships

• Peaceful, Flexible, Imagination •
I am a natural romantic, a poet, and a nurturer

LEADER

I am a nurturer and people centered.

I value people in my administration and seek to draw out their full potential.

They often feel like an extension of my family.

As an appreciator, I work toward and react to the best in others.

Having a gift for language, I am an enthusiastic spokesperson for my administration.

As a catalyst, I am comfortable in an unstructured democratic setting.

- I value personal relationships
- I have a people centered point of view
- I value harmony and cooperation
- I intuitively focus on personal strengths
- I am naturally democratic
- I enjoy activating the potential in people
- I am an optimistic, dramatic spokesperson

Blue may see self as:

- Warm
- Caring
- Compassionate
- Romantic
- Spiritual
- Creative
- Idealistic
- People Person
- Willing to work tirelessly for a cause
- Unselfish
- Empathetic
- Affirming
- Expressive, expansive
- Caretaker
- Promoting Growth, well being
- Social interaction expert
- Conscious of past relationships
- Likes to please people
- Sympathetic
- Great communicator

Others may see Blue as:

- Over-emotional
- “Bleeding Heart”
- Mushy
- Too tender hearted
- Flaky, unrealistic
- Other Worldly
- Hopelessly naïve
- Too “touchy feely”
- Easily duped
- Too nice
- Just pathetic
- Naïve, too trusting
- Slick, manipulative
- Smothering
- Teaching non-essentials
- Ignores policy, creates chaos
- Stuck in / lives in the past
- Groveling, fawning, soft
- Obscures in the issues
- Talks too much

GOLD

Responsible
Your strength is duty.

I value the traditional things in life. I am practical and I like structure. Being responsible and following the rules are more important than excitement and feelings. I like family life, saving money, and I plan to really make something of myself. I like to belong to groups and want to help make them run smoothly. I enjoy learning about things that are useful to me.

GOLDS, the responsible ones, above all, must belong. No matter what social unit is involved, I must earn my place of belonging by being useful, by fulfilling responsibilities, by being of service and by caring for others. I value order, and cherish the tradition of home and family. Steadfastness and loyalty are my trademark. I am generous and parental, showing that I can be by making sure everyone does the right thing.

✍️ AT WORK, I provide stability and can maintain organization. My ability to handle details and to work hard make me the backbone of many organizations. I am practical and sensible. I believe that work comes before play, even if I must work overtime to complete the job.

♥ IN LOVE, I am serious and tend to have traditional views of both love and marriage. I want a mate who can work along with me, building a secure, predictable life together. I demonstrate love and affection through practical things I do for my loved ones.

🎒 IN SCHOOL, I follow the rules and regulations of the school. I understand and respect authority and am comfortable with academic routine. I am the easiest of all types to adapt to the educational system.

- Be prepared
- Responsible
- Work ethic
- Predictable
- Useful
- Must be appreciated (often is not)
- Loyal, giving, likes to take of others
- Saving & Wealth
- Dependable, reliable
- Hates wasting time
- Questions change
- Perpetuates heritage

I need to follow rules and respect authority.

• Loyal, Dependable, Prepared •
I have a strong sense of right & wrong

• Thorough, Sensible,, Punctual •
I need to be useful and to belong

• Faithful, Stable, Organized •
I value home, family, and tradition

• Caring, Concerned, Concrete •
I am a natural preserver, a parent, a helper

LEADER

I am a stabilizer, oriented to the organization..

I am accountable and thorough. I dedicate time and energy to maintaining my administration.

I naturally provide stability and bring punctuality, order & clarity of rules to work..

I like to be useful and see that everyone understands the right way to do things in a social atmosphere.

I value respectful behavior from my teachers & students.

People around me sense being in a safe and secure environment.

- I am conventional
- I hold home & family in high regard
- I am highly accountable & detailed
- I like to belong
- I have a sense of social responsibility
- I reward dedication
- I appreciate order & punctuality

Gold may see self as:

- Stable
- Providing Security
- Dependable
- Firm
- Always have a view
- Efficient
- Realistic
- Decisive
- Executive type
- Good planner
- Orderly, neat
- Organized person
- Punctual, expects same
- Goal oriented
- Finish what I start
- Good at sorting, weeding out

Others may see Gold as:

- Rigid
- Controlling
- Dull, boring
- Stubborn, pig headed
- Opinionated
- System bound
- Unimaginative
- Judgmental
- Bossy, controlling
- Limited flexibility
- Uptight
- Sets own agenda
- Rigid idea of time
- Predictable
- Ends justifies the means
- Throws away good items needlessly

GREEN

Curious
Your strength is Knowledge.

I value knowledge and new ideas. Discovering solutions and using my brain are more important than feelings, rules, and non-stop excitement. I like to know how and why things work in a certain way. I prefer to work on my own, and I also need room to think so I can come up with new ideas and the right answers

As a GREEN, I am curious, investigating, and for my own ideas. I like to look at the big picture. I am cool, calm, and collected. I like to be smart and enjoy activities that require problem solving. I like to set my own standards, and i enjoy seeking fundamental truths.

✍️ AT WORK, I am conceptual and an independent thinker. For me, work is play. I am drawn to constant challenge in careers, and like to develop models, explore ideas or build systems to satisfy my need to deal with the innovative. Once I have perfected an idea, I prefer to move on, leaving the project to be maintained and supported by others.

♥ IN LOVE, I prefer to let my head rule my heart. I dislike repetition, so it is difficult for me to continuously express feelings. I believe that once feelings are stated, they are obvious to a partner. I am uneasy when my emotions control me. I want to establish a relationship, leave it to maintain itself, and turn my energies back to my career.

⇒ IN SCHOOL, I appear to be older than my years and focus on my greatest interests, achieving in subjects that are mentally stimulating. I am impatient with drill and routine question authority and find it necessary to respect teachers before I can learn from them.

- Play is work
- Stores wisdom
- Obsessed to learn
- Perfectionist
- Competency
- Abilities & skills
- Believing things are obvious to all
- Often oblivious to others' emotions
- Thinks through relationships carefully
- Constant self doubt
- Loves intelligence
- Compulsion to learn
- Hates error in logic
- Precision, exactitude
- Critical of own abilities

I seek knowledge and understanding

- Analytical, Global Conceptual •
- I live life by my own standards

- Cool, Calm, Collected •
- I need explanations and answers

- Inventive, Logical, Perfectionist •
- I value intelligence, insight, fairness & justice

- Abstract, hypothetical, Investigative •
- I am a non-conformist, a problem solver

LEADER

I am a visionary, strategically centered.

I am aware of the intricacies of educational systems and of administrations.

I like to design systems which improve the way my school functions.

I can be somewhat impatient with personal interactions which seem to be irrelevant.

My greatest organizational contributions are my ideas and my ability to solve problems.

- I am a designer and an inventor
- I am an optimum contributor
- I am an excellent analysts
- I am principled
- I enjoy complex systems
- I value intelligence and competence
- My attitudes are scientific
- I think abstractly

Green may see self as:

- Superior intellect
- 98% right
- Tough-minded
- Efficient
- Powerful
- Creative, visionary
- Original, unique
- Eminently reasonable
- Rational
- Calm, not emotional
- Under control
- Precise, not repetitive
- Able to find flaws
- Objective
- Task, goal focus
- Holding firm to policy
- Seeking Justice
- Assuming things will be well done
- Firm-minded, able to reprimand
- Great planner

Others may see Green as:

- Intellectual snob
- Arrogant
- Heartless
- Doesn't care about people
- Ruthless
- Unrealistic
- Eccentric, weird
- Emotionally controlled
- Ignores people's values
- Cool, aloof, unfeeling
- Afraid to open up
- Covers subject from all angles
- Critical, fault finding
- Not on my side
- Devaluing relational aspects
- Having limited ability to see obvious differences
- Lacking mercy, unfair
- Unappreciative, stingy with praise
- Nasty, hatchet person
- Doesn't consider people in plans

ORANGE

Adventurous
Your strength is skillfulness.

I value freedom & excitement. I think that being skillful is more important than structure, logic and feelings. I like being spontaneous, and want to enjoy what I am doing. Planning things sometimes takes the fun out of it. I like games & competition. I also like to learn things that I can go out and put to use.

The ORANGE person must be free to act. I do things for the joy of doing. I choose to be impulsive – act upon the idea of the moment. I take pride in being highly skilled in a variety of fields. I have a zest for life and a desire to test the limits. My hands-on approach to problem solving and direct line of reasoning creates excitement and immediate results. I like action! I am witty, charming and bold. I see life as a game, here and now.

✍️ AT WORK, I am bored and restless with jobs that are routine and structured. I am satisfied in careers that allow me independence and freedom, while utilizing my physical coordination and my love of tools. I view any kind of tool as an extension of self. I am a natural performer.

♥ IN LOVE, I seek a relationship with shared activities and interests. With my mate, I like to explore new ways to energize the relationship. As a lover, I need to be bold and I thrive on physical contact. I enjoy giving extravagant gifts that bring obvious pleasure to my loved one.

🎒 IN SCHOOL, I have difficulty fitting into the academic routine. I learn by doing and experiencing, rather than by listening and reading. I need physical involvement in the learning process and am motivated by my own natural competitive nature and sense of fun.

- Urge or whim
- Impulsive
- Action for itself
- Full of Fun
- Test the limits
- Great in a crisis
- Spontaneous relationships
- Thrive when the outcome is not known
- Waiting is psychological death
- Charming & Witty
- Clutter is acceptable
- Light-hearted
- Do it now
- Needs variation
- Love to wander

I act on a moment's notice

• Witty, Charming, Spontaneous •
I consider life as a game, here and now

• Impulsive, Generous, Impactful •
I need fun, variety, stimulation & excitement

• Optimistic, Eager, Bold •
I value skill, resourcefulness, and courage

• Physical, Immediate, Fraternal •
I am a natural performer, a competitor

LEADER

I am a trouble shooter and action centered.

I am a natural problem solver and I respond quickly and efficiently in a crisis.

My strong sense of the real, and ability to see opportunities makes me an excellent negotiator.

Because I verbalize appreciation easily, I am a source of encouragement to my peers.

I welcome and seek change and always run on a flexible, performance oriented administration.

- I thrive on action
- I live in the here and now
- I must have freedom to act
- I welcome change & I will take risks
- I like variety
- I seek fun and performance
- I deal quickly with concrete problems
- I am a flexible, practical diplomat

Orange may see self as:

- Fun-loving, enjoys life
- Spontaneous
- Flexible, adaptable
- Carefree
- Proficient, capable
- Hands-on person
- Practical
- Problem Solver
- Good Negotiator
- Here and now person
- Do many things at once
- Eclectic, can deal with chaos
- Curious, welcomes new ideas
- Superior ability to discriminate among options, see shades of gray

Others may see Orange as:

- Irresponsible
- Flaky
- Wishy-washy
- Not serious
- Spends time at things they enjoy
- Not interested in ideas
- Unimaginative, dull
- Disobeys rules
- Manipulative, not to be trusted
- Turned off by past-oriented blue and future oriented green
- Not able to stay on task
- Scattered, cluttered
- Uncontrollable
- Resists closure or decision, indecisive